COURSE GUIDE

Subject name	Strategic management
Course of study	Logistics
The form of study	Full-time
Level of qualification	II
<u>Year</u>	I
<u>Semester</u>	II
The implementing entity	Department of Enterprise Management
The person responsible for preparing	dr hab. inż. Beata Skowron-Grabowska, prof. PCz
Profile	General academic
ECTS points	4

TYPE OF TEACHING - NUMBER OF HOURS PER SEMESTER

LECTURE	CLASS	LABORATORY	PROJECT	SEMINAR
15E	30	-	-	-

COURSE AIMS

- C1. The main aim is gain theoretical and practical knowledge about analyzing, planning, implementing and control of realized enterprise strategy.
- C2. The aim of classes is gain the ability to find strategic information in the environment and apply in practice usage of method of strategy potential in enterprise, conduct analysis of competitive environment and building multivariate scenarios, designing optimal strategic way.

ENTRY REQUIREMENTS FOR KNOWLEDGE, SKILLS AND OTHER COMPETENCES

Student knows the basic issues about enterprise management.

Student knows basic definitions in management and organization.

Student can introduce basic issues in management and organization in enterprise development in long term

Student knows techniques of creative problems solving.

Student can solve case study.

LEARNING OUTCOMES

- EU 1 Student can describe basic issues of strategic management.
- EU 2 Student understands mission, vision and strategic aims in enterprise.
- EU 3 Student can describe and show the influence of environment of functioning modern enterprise. She/he diagnoses enterprise situation in environment with SWOT analysis.
- EU 4 Student can apply sector analysis, Porter model and portfolio analysis used in strategic analysis.

COURSE CONTENT

Lectures 15 hours	Number of hours
L 1- Introduction to subject. Defining basic issues connected with strategic	1
management in enterprises.	
L 2- Vision, mission and strategic aims of organization.	1
L 3- Methods of formulating enterprise strategy.	1
L 4- Presentation of strategy typology in modern enterprises	1
L 5- The essence, frame and usage of strategic analysis	2
L 6- Analysis of macro environment – methods.	1
L 7- Analysis of competitive environment – methods.	2
L 8- Analysis of strategic potential in an enterprise.	2
L 9- Usage of portfolio methods in analysis of strategic potential in an enterprise.	1
L 10- SWOT analysis as a method of strategic diagnosis in organization.	1

L 11- Introduction of strategy and strategic control in turbulent environment.	1
L 12 Trends in strategic management. Resourse Based View.	1
Classes 30 hours	Number of
	hours
C 1 – Introduction to subject - overview of course aims, literature, program of	2
activities, rules of passing the subject and contact with the teacher	
C 2 – Analysis of vision and mission statements of example companies - case study	2
C 3 – Examples of innovative strategies - case study/forum discussion	2
C 4 – First part of individual project - characteristic of the chosen company	2
C 5 – Vision, mission and strategy of a chosen company (current state) - creating	2
wiki page	
C 6 - Porter's 5 forces mode	2
C 7 – SWOT analysis – Introduction and factor listing	2
C 8 – SWOT analysis – calculations of factor loadings and decisions about the	2
strategy	
C 9 – PESTEL analysis	2
C 10 – McKinsey's 7S model	2
C 11 – Portfolio analysis - BCG matrix	2
C 12 – Portfolio analysis - McKinseys GE matrix	2
C 13 – Balanced Scorecard – Overview of perspectives	2
C 14 – Balanced Scorecard – Setting goals and roadmap	2
C 15 – Balanced Scorecard – developing measurement methods and target values.	2
Summing up discussion.	

TEACHING TOOLS

Books.

Case studies materials.

Visual equipment (projector)

E-learning platform

WAYS OF ASSESSMENT (F – FORMATIVE, P – SUMMATIVE)

- F1. Case study materials.
- F2. Presentation of prepared materials.
- F3. Discussion during classes.
- F4. Presence during classes.
- P1. final exam.

STUDENT WORKLOAD

Forma aktywności	Average number of hours for realization of the activity	
	[h]	
Contact hours with the teacher	45	
Preparation for tests	15	
Presense during test	3	
Preparation for presentation (not during classes)	10	
Preparation for classes tests (not during classes)	15	
Presense during consultation hours	10	
Practical part in chosen enterprises (not during classes)	17	
Consultations	5	
TOTAL NUMBER OF HOURS / ECTS POINTS FOR	120 / 4	
THE COURSE		

BASIC AND SUPPLEMENTARY RESOURCE MATERIALS

Basic materials

David J. Teece Dynamic Capabilities and Strategic Management, Oxford: University Press, 2013. Selected Problems of Strategic Management of Enterprises: Monographs / Ed. Anna Brzozowska, Technical University Ostrava 2013.

Frank T. Rothaermel, Strategic Management, New York: McGraw-Hill Education, 2017.

Supplementary materials

Jay B. Barney, William S. Hesterly, Strategic Management and Competitive Advantage: Concepts and Cases, Boston; Harlow: Pearson Education, 2015

Peter Sedik, Elena Horska, Beata Skowron-Grabowska, Csaba Balint Illes, Generation Marketing in Strategic Marketing Management: Case Study of Honey Market, Polish Journal of Management Studies, Vol. 18, no. 1, 2018

TEACHER (NAME, SURNAME, E-MAIL ADDRESS)

dr hab. Beata Skowron-Grabowska, prof. PCz <u>b.skowron-grabowska@pcz.pl</u> dr Maciej Sobociński, <u>maciej.sobocinski@pcz.pl</u>

MATRIX OF LEARNING OUTCOMES REALISATION

Learnin	Reference of given	Course aims	Course content	Teaching	Ways of
g	outcome to outcomes			tools	assessment
outcom	defined for whole				
e	program				
EU 1	K_W01, K_W02, K_U02,	C1	L1	1,2	F1-F4, P1
	K_U03		C1-C5		
EU 2	K_W02, K_W04, K_U02,	C1, C2	L4-L9	1,2,3	F1-F4, P1
	K U10, K K02		C2-C5; C10;		
			C13-C15		
EU 3	K W02, K U01, KU03,	C1, C2	L2-L12	1,2,3	F1-F4, P1
	K_K04		C6-C10		
EU 4	K W04, K U01, K U02,	C1,C2	L1-L12	1,2,3	F1-F4, P1
	K K05		C6-C12		

FORM OF ASSESSMENT - DETAILS

	grade 2	grade 3	grade 4	grade 5
EU 1	Student cannot describe origin of strategic management as well as the essence and sphere of strategic analysis.	Student can describe origin of strategic management and the character strategic analysis.	Student can describe origin of strategic management and knows the character strategic analysis and partly understand its essence.	Student can describe origin of strategic management and knows the character strategic analysis and perfectly understand its essence.

EU 2	Student doesn't		Student understands	Student
	understand vision and	Student understands	vision and mission	understands vision
	mission and doesn't	vision and mission.	He/she partly knows	and mission and
	know issues connected		issues connected with	knows issues
	with strategic aims of		strategic aims of	connected with
	organization.		organization.	strategic aims of
				organization.
EU 3		Student can describe	Student can describe	Student can
	Student cannot	and introduce	and introduce influence	describe and
	describe and introduce	influence of micro	of micro and macro	introduce influence
	influence of micro and	and macro	environment on	of micro and macro
	macro environment on	environment on	enterprise functioning.	environment on
	enterprise functioning.	enterprise	He/she makes mistakes	enterprise
	She/he cannot	functioning.	using SWOT analysis to	functioning. He/she
	diagnose enterprise		check enterprise	perfectly uses
	situation in		situation in	SWOT analysis to
	environment.		environment.	check enterprise
				situation in
				environment.
EU 4	Student cannot use	Student can use	Student can use technics	
	technics of sector	technics of sector	of sector analysis, 5	technics of sector
	analysis, 5 strenghts	analysis, 5 strenghts	strenghts Porter method	analysis, 5
	Porter method nor	Porter method and	but he/she makes many	strenghts Porter
	portfolio methods for	portfolio methods for	•	method nor
	searched methods.	searched methods	portfolio methods for	portfolio methods
		but he/she makes	searched methods.	for searched
		many mistakes.		methods in a
				perfect way.

ADDITIONAL USEFUL INFORMATION ABOUT THE COURSE

Information where presentation of classes, instruction, subjects of seminars can be found, etc. - web site.

Information on the place where the classes take place - web site.

Information on the date of classes (day of the week/hour) - web site.

Information on consultation hours (hours + place) - web site.